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TELLENNIUM
Integrated Telecom Management®

BACKGROUND

ABOUT TELLENNIUM

Tellennium is a telecommunications management firm headquartered in Louisville, Kentucky. The company delivers significant time and money savings through telecom service cost recovery, payables management, circuit and device management as well as ongoing operational systems consultation. Tellennium's software and reporting provide real-time IT inventories information and usage and cost data for improved processes to make informed and timely decisions in complex dynamic environments.

Tellennium specializes in helping mid- and large-sized firms with complex communications networks and/or mobile environments, providing clear visibility, actionable information, and expert personnel to streamline communications expense and improve efficiency. In environments of change (e.g., merger, acquisition, growth, location shifts,) billing complexity and inaccuracy can spiral into significant expense and labor exposure. Tellennium's services provide even greater value in those challenging situations.

The company is a member of the Society of Communications Technology Consultants (SCTC), which has a signed Code of Ethics. Tellennium does not sell carrier services or equipment. The company is a BBB member with an A+ Rating, a member of the Telecom Expense Management Industry Association (TEMIA), and a Telecom Expense Management (TEM) and Mobile Management Industry Pioneer.

SPECIFIC AREAS OF EXPERTISE

Tellennium, through the use of their software platform TIMS, manages hundreds of thousands of telecom invoices, circuits, devices, and systems in practically every industry segment. Tellennium's consultants average over 20 years of industry experience, having the knowledge and expertise with full insight into the complex telecom industry's billing and technology.

- Experts in the telecom industry
- Dynamic cloud-based software platform
- Provides actionable information
- Simplifies complex billing to improve efficiency and recapture resources and expense

AWARDS & RECOGNITION

- *Inc. Magazine* named Tellennium one of the fastest growing private companies in America for the past eight consecutive years.
- Rated by Greater Louisville Inc. (GLI) as one of the most stable and fastest-growing companies in the area.

CLIENTS

Clients include leaders across many industries: Kindred Healthcare, Advantage Care Physicians, Patterson UTI Energy, large global law firms, Steel Technologies, and Sirius Computer Solutions are a sampling of the diverse Tellennium client base.

For more information, visit www.tellennium.com.

FACT SHEET

COMPANY

Tellennium is a telecommunications management firm headquartered in Louisville, Kentucky. Tellennium delivers significant time and money savings through telecom service cost recovery, expert payables management, and ongoing operational systems efficiencies and consultation. Tellennium's proprietary software and actionable intelligence provide real-time IT inventory, usage and cost data to enable informed and timely cost management decisions.

MILESTONES

1999

Greg McIntyre founds Tellennium.

2001

Company develops TIMS software, a Software as a Service (SaaS) cloud-based platform which provides centralized billing management across all telecom/data applications, including mobile.

2006

Greater Louisville Inc. credible Award

2007

Gartner recognizes Tellennium as a telecom expense management leader.

2007-2014

The first of eight consecutive years that *Inc. Magazine* names Tellennium "One of the fastest growing private companies in America."

LEADERSHIP

- **GREG MCINTYRE**

Founder & President/CEO

- **MATT MCINTYRE**

Director of Invoice Services

- **ROBERT G. CHRISTIAN**

Director of Client Services

- **TODD GIVENS**

Director of Technical Services

CONTACT

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LEADERSHIP



GREG MCINTYRE | Founder & President/CEO

Greg founded and leads Tellennium. With over 30 years in the telecom industry, he began his professional career as a telecom engineer, moving to sales and billing management in successive positions. He first developed software for telecom billing management in the late 1980s. A successful serial entrepreneur, Greg has built a number of companies including an earlier telecom billing company and a volleyball complex.

His expertise includes company development, telecom expense management (TEM), wireless mobile management (WMM), enterprise system consulting, design, request for proposal (RFP) development, audit & optimization, and telecom process management.



MATT MCINTYRE | Vice President, Invoice Services

Matt joined Tellennium in 2001. As Director of Invoice Services, he evaluates invoice management & payment processes, oversees accounting and financial functions, leads operational teams, and executes company & department initiatives.

A company member of TEMIA, he has constructed and sculpted the invoice management and payment service since its inception. He graduated with Magna Cum Laude honors from the University of Louisville with a Bachelor's of Science degree.



ROBERT G. CHRISTIAN | Vice President, Business Development

With 20 years in the industry, Robert has enterprise systems and carrier service experience. His current responsibilities include business development, channel partner development, and account management.

He also has extensive experience in the strategic planning, assessment, and evaluation of voice/data services in the following industries: manufacturing, healthcare, utilities, financial, media and entertainment.

A member of the Society of Communications Technology Consultants, Robert holds a Bachelor of Arts degree from the University of Kentucky.



TODD GIVENS | Vice President, Technical Services

In 2001, Todd joined Tellennium as a Technical Analyst. Today, as the Director of Technical Services, he manages all technical and audit services personnel. His responsibilities include analyzing corporate telecommunications expenses. He and his team are also responsible for implementing and managing internal voice and data network including testing of various telecom equipment and software applications.

With multiple certifications from Cisco, Microsoft, Novell, and Comptia, Todd earned degrees in Computer Science from Sullivan University and Louisville Technical Institute.

SERVICES

AUDIT AND OPTIMIZATION

Tellennium experts audit telecom billing to identify overbilling and recapture lost capital for companies. Clients are guaranteed to recover more than audit charges.

TIMS CLOUD SERVICE MONITORING

TIMS, Tellennium's revolutionary SaaS-based service, continually monitors complex billing environments in real time, providing actionable intelligence and flagging any discrepancies in billing, contracts and inventory visibility. TIMS software is updated continually and is accessible via the cloud.

INVOICE MANAGEMENT (TELECOM)

Tellennium actively manages the accounts payable function for clients, including the allocation of those expenses to the proper general ledger account. They ensure that bills and account coding are accurate, lines are active, and any changes are correctly billed.

MOVES, ADDS, CHANGE, MANAGEMENT (WIRELINER AND MOBILE)

Tellennium can assist, help, and augment staff for moves, adds, changes and services associated with daily wireline and mobile services support. Procurement of carrier services, project management, project tracking and help desk functionality give decision makers in IT, Purchasing and Finance the time to focus on higher-priority issues.

CONSULTING

Tellennium provides objective consulting for procurement of communications network hardware and services. The company specs and prepares requests for proposals (RFPs), evaluates the proposals for client needs, and manages the process to fruition. The value to clients is the experienced expertise, cost reduction, and objectivity, as Tellennium does not sell or resell any carrier services or equipment.

LOGO FILES



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